Strategic Insights for Epicor ERP

Build Actionable KPI & Reporting Strategies for SMEs

63% of medium-sized companies think they do not use their data to it's full potential

74% of SME manufacturers rely heavily on Excel reporting in management reporting

34% of SMEs have a formulated strategy around analytics & data

<45% SMEs can afford a dedicated reporting and controlling team

53% of SMEs have global benchmarking applied to track their subsidiaries with a set of key operational KPIs

Source: Based on a survey conducted by RG.Experience with 132 European SMEs

Operational & Strategic Insights beyond ERP data

| The challenge – Data is only the "Raw Material" not the "Fuel" to drive business growth

While "data" is the new oil an unrefined commodity is not helping CEOs and C-Level teams to make smarter business decisions. While bigger organization can afford an inhouse controlling team & a detailed BI strategy, mid sized companies are heavily relying on operational and outdated reporting or in system reporting.

- IT vs. Business Insights
Business data ownership often lies in IT, which leads to IT-driven reporting and an overkill of outdated adhoc requested excel reports. Reports are usually too static, lack business understanding and do not include actionable insights.

- Reporting & KPI Overkill
You can't see the next steps and right opportunities due to dashboard overkill? Most SME organizations have no consistent reporting concept connecting strategic to operational reporting to benchmark against industry norms, market & competitor context.

| Our Approach – The Fractional Analytics Team

Benefit from industry focused analytics consultants as extension to your operational team to:

- Understand your current challenges and derive a plan to improve your analytics maturity
- Facilitate communication between business decision makers and the data team
- Focus on Key KPIs and how they can be derived from existing / new resources
- Grow your analytics capabilities trough dedicated trainings & mixed teams
- Build a Reporting Architecture to support efficient & stable strategic reporting

Reporting Portal
- Scheduled Reports (Email)
- C Level Dashboards (PowerBI & Tableau)

Analytics SKILLS & OFFERINGS

Reporting & KPI
Health Check

How good are your KPIs?

- Reporting Checklist
- KPI / GAP Analysis
- Reporting Delivery
- Data Accuracy & Access

IaaS
(Insights as a Service)

Not ready to setup an own analytics team?

- Mgt Reporting (Monthly/Quarterly / Annual)
- Ad-hoc Analysis of specific events & use cases
- Industry & Competitor Benchmark

Inhouse
Reporting Setup

Ready to grow a strategic reporting team?

- Mixed Model
- Fractional BI
- Coaching & Training
- Technology Selection
- Tech Trainings (Power BI /...)
- Data Sientists

RG.Experience EPICOR Accelerator Package
Extend Epicor's Reporting Capabilities with:
- Best Practice Dashboard Extensions
- InSystem Template Optimization

Data Foundation (ERP, MES,...)

Epicor Insights Accelerator

Providing an end2end service offering from discovery to actual execution allows SME organization to pick what fits their current challenges and grows with the results.

The RG.Experience team can integrate into your existing teams to train / audit and advice or provides a Insights as a Service offering core reporting needs by connecting to your Epicor system and beyond.

- ☑ Industry KPIs & Actionable Insights
- ☑ Best practice & Accelerators
- ☑ Insights as a Service to get started
- ☑ Train & Extend your team

> " Getting access to Industry Best Benchmarks & closing the Gap between technical reporting and a meaning full KPI system helped us to steer the company clearer into Global Growth. "
>
> **Michael** Rose | CFO

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About RG.Experience

The RG.Experience team is Epicor's leading partner in Asia and has a broad reference list of successful implementations in China, Asia. We are supporting our clients to build sustainable initiatives not short-term implementation projects.

Contact us

https://rg-experience.com/

About EPICOR

Epicor is one of the leading ERP technologies for small and medium business. For over 50 years, it goes deep in functions and capabilities and give its customers the best solutions fit their needs.

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https://www.epicor.com/en-us/